



**The States' Fiscal Transparency, Accountability and Sustainability (SFTAS)
Program for Results**

TRAINING REPORT ON NEW SMALL AND MEDIUM ENTERPRISES (SMEs) GUIDELINES FOR SMEs

Submitted by:

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Acronyms and Abbreviations

APA	Annual Performance Assessment
AuGF	Auditor-General for the Federation
CB	Capacity Building
DLI	Disbursement-Linked Indicators
DLR	Disbursement-Linked Result
DMO	Debt Management Office
EC	Eligibility Criteria
FAAC	Federation Accounts Allocation Committee
FGN	Federal Government of Nigeria
FM	Financial Management
FMoF	Federal Ministry of Finance
FRA	Fiscal Responsibility Act
FSP	Fiscal Sustainability Plan
FY	Fiscal Year
IVA	Independent Verification Agent
M&E	Monitoring and Evaluation
MDA	Ministries, Departments and Agencies
NGF	Nigerian Governors Forum
OAuGF	Office of the Auditor-General for the Federation
OCDS	Open Contracting Data Standards
OGP	Open Government Partnership
PCU	Program Coordinating Unit
PDO	Program Development Objective
PFM	Public Financial Management
PforR	Program for Results
POM	Program Operations Manual
QA	Quality Assurance
QAR	Quality Assurance Review
SBIR	State Boards of Internal Revenue
SFTAS	States' Fiscal Transparency, Accountability and Sustainability
TP	Test Programme
TSA	Treasury Single Account
SME	Subject Matter Expert
UNCITRAL	United Nations Commission on International Trade Law
VP	Verification Protocols
WB	World Bank

1.0 Introduction

SFTAS program commenced with 2018 APA conducted in the last quarter of 2019. The outbreak of COVID-19 has called for various economic stimulus packages to cushion the effect on various sectors. Amongst such responses is the Additional Financing results of SFTAS that required State Governments in Nigeria to engage SMEs in the government procurements.

Accordingly, to reduce all technical, administrative and financial burden that may serve as barriers to SMEs in participating in public procurement in Cross River State, it had become imperative to issue guidelines that will enhance the participation of SMEs in the procurement processes of government. The training on the Guidelines of participation of SMEs in the procurement processes was conducted for participating SMEs in Cross River State.

2.0 Objectives of the Training

The purpose of the training is to support the increase in participation of SMEs in procurement activities of the State. The training exposed the participants to the guidelines aim at ensuring that more SMEs do not only have enabling environment to participate in procurement activities of the State, Cross River State also have capacity to win due to less stringent procurement rules.

3.0 Training Delivery

Participants were drawn through invitation sent to Cross River State Chamber of Commerce, bulk SMS and referrals. A total of 160 SMEs operators were trained.

Date: 29th – 30th September 2020

Venue: Channel View Hotel, MCC Road, Calabar.

4.0 Resource Person & Support Staff

Facilitator: Prince Felix Adegboyega

Support Staff: Abang Magaret

Loveth Ogogo

Nky Edor

5.0 Conclusion

Small and Medium Enterprises (SMEs) are the bedrock of development of any economy. Statistically, SMEs constitute more than 75% of all enterprises in Nigeria, hence, any effort to stimulate the economy must not leave the SMEs out.

6.0 Appreciation

We thank His Excellency, Executive Governor of Cross River State for the opportunity of service. We equally appreciate the cooperation and support we received from the Honorable Commissioner for Finance, Permanent Secretary of Ministry of Finance, and the entire Cross River SFTAS teams.

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Attachments:

Attendance Register of Participants